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⋮ Score card: content explanation

Rev. 24/03/2025

Departments: Supplier Quality Development / Purchasing

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PPM and CERTIFICATIONS assessment tables



PPM

PPM	Points
ppm =1-20	40 pts
21 < ppm ≤ 50	35pts
51 < ppm ≤ 100	30 pts
101 < ppm ≤ 200	25 pts

201 < ppm ≤ 300	20 pts
301 < ppm ≤ 400	15 pts
401 < ppm ≤ 500	10 pts
501 < ppm ≤ 600	5 pts
ppm > 600	0 pts

CERTIFICATIONS

	Category 1 : Manufacturer(Automotive)	Category 2 : Distributor	Category 3 : Non-Automotive Supplier
ISO 9001 : 2015	3 points	10 points	10 points
IATF 16949 : 2016	7 points	-	-
ISO 14001 : 2015	5 points	5 points	5 points

QUANTITY and ON-TIME DELIVERY assessment tables



QUANTITY

Quantity delivered	Score	Quantity delivered	Score
$QD \leq -1\%$	15 pts	$QD \leq +1\%$	15 pts
$-1\% < QD \leq -5\%$	12 pts	$+1\% < QD \leq +5\%$	12 pts
$-5\% < QD \leq -10\%$	9 pts	$+5\% < QD \leq +10\%$	9 pts
$-10\% < QD \leq -15\%$	6 pts	$+10\% < QD \leq +15\%$	6 pts
$-15\% < QD \leq -20\%$	3 pts	$+15\% < QD \leq +20\%$	3 pts
$QD > -20\%$	0 pts	$QD > +20\%$	0 pts

ON-TIME DELIVERIES

Reception date (in delay)	Score	Reception date (in advance)	Score
$RD \leq +1$ day	15 pts	$RD \leq -2$ days	15 pts
$+1$ day $< RD \leq +2$ days	12 pts	-2 days $< RD \leq -4$ days	12 pts
$+2$ days $< RD \leq +4$ days	9 pts	-4 days $< RD \leq -5$ days	9 pts
$+4$ days $< RD \leq +5$ days	6 pts	-5 days $< RD \leq -6$ days	6 pts
$RD > +5$ days	0 pts	$RD > -6$ days	0 pts

Please, refer to “Cebi Motors additional requirements” section 2.1.3. at <https://www.cebi.com/en/download>.

2.1.3 PERIODIC ASSESSMENT OF THE SUPPLIER

SOFT FACTOR criteria in the “Appendix 2: CEBI Common Supplier Performance Monitoring” will be replaced by Cebi Motors as follows.

SOFT FACTOR assessment, contributing 15 points to the total score of 100, is used to penalize Suppliers in cases of escalation processes at or above ES2 level or in cases of negative VDA 6.3 audits (C rank), removing all 15 points until the escalation process is closed or a positive VDA 6.3 follow-up audit is achieved. In cases of an escalation level of ES1, Suppliers will be penalized with a deduction of 7 points from the total of 15 until the escalation process is closed.

Please, see the “Appendix 2: CEBI Common Supplier Performance Monitoring” and the “Appendix 3: CEBI Escalation process rules”.

Summary of assessment tables



	PPM	On time delivery	Shippd Quantity	Certifications	SOFT FACTOR	TOTAL
MAX points achievable	40	15	15	3+7+5=15	15	100

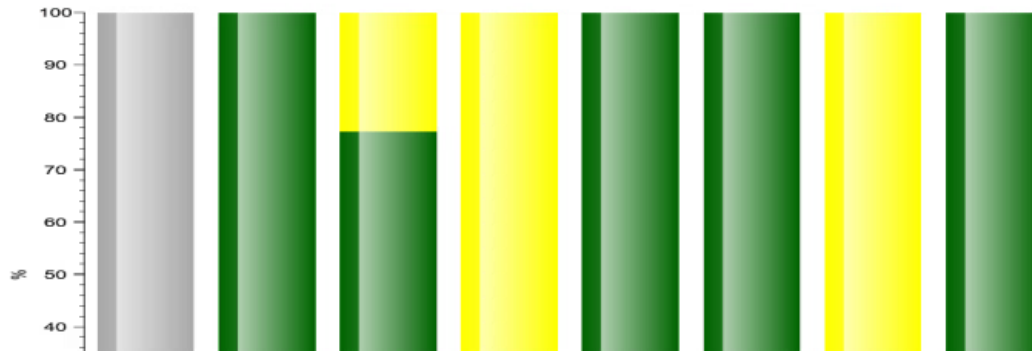
Score card: assessment and ranking



Explanation of content

Period **Score Card 3**
01/02/2025 - 28/02/2025

	On time deliveries	ppm pts.	Reliab. of time	Reliab. of qty.	ISO9001_M	IATF 16949	ISO 14001	Supplier Soft Factors		
Assessment	A	B	C	D	E	F	G	H		
Target	100	100	100	100	100	100	100	100		
Analysis		100.00	77.30	32.43	100.00	100.00	0.00	100.00		



Assessment Ranking overall **81.46 B**

Overall assessment
- Assessment [0-100%]
- Ranking [A, B, C]

Legend
Category A: > 90.0
Category B: > 80.0
Category C: <= 80.0

Score card: assessment categories



Explanation of content

Period **Score Card 3**
01/02/2025 - 28/02/2025

	On time deliveries	ppm pts.	Reliab. of time	Reliab. of qty.	ISO9001_M	IATF 16949	ISO 14001	Supplier Soft Factors		
Assessment	A	B	C	D	E	F	G	H		
Target	100	100	100	100	100	100	100	100		
Analysis		100.00	77.30	32.43	100.00	100.00	0.00	100.00		



Assessment Ranking overall

81.46
B

Legend
Category
Category
Category

A: > 90.0
B: > 80.0
C: <= 80.0

B) PPM

- Target (as individual category): 100
- Max points for overall final Assessment: 40

C) Reliability of time

- Target (as individual category): 100
- Max points for overall final Assessment: 15

D) Reliability of quantity

- Target (as individual category): 100
- Max points for overall final Assessment: 15

E) ISO 9001_M

- Target (as individual category): 100
- Max points for overall final Assessment: 3

F) IATF 16949

- Target (as individual category): 100
- Max points for overall final Assessment: 7

G) ISO 14001

- Target (as individual category): 100
- Max points for overall final Assessment: 5

H) SOFT FACTOR

- Target (as individual category): 100
- Max points for overall final Assessment: 15

Score card: calculation explanation



Explanation of content

Period **Score Card 3**
01/02/2025 - 28/02/2025

	On time deliveries	ppm pts.	Reliab. of time	Reliab.of qty.	ISO9001_M	IATF 16949	ISO 14001	Supplier Soft Factors
Assessment	A	B	C	D	E	F	G	H
Target	100	100	100	100	100	100	100	100
Analysis		100.00	77.30	32.43	100.00	100.00	0.00	100.00

81.46
B



Assessment Ranking overall

Legend Category

A: > 90.0
B: > 80.0
C: <= 80.0

	PPM	On time delivery	Shippd Quantity	Certifications	SOFT FACTOR	TOTAL
MAX points achievable	40	15	15	15	15	100
Example above	40	11,59	4,86	10	15	81,46 (B)

CALCULATION explanation
See example on the left

Reliability of time (for deliveries)
=77.30 / 100
Max points for overall final assessment: 15
 $77.30 : 100 = X : 15 \rightarrow 11,595$

Reliability of quantity (for deliveries)
=32.43 / 100
Max points for overall final assessment: 15
 $32.43 : 100 = X : 15 \rightarrow 4,86$

ISO 14001=0 / 100
Max points for overall final assessment: 5
0 points / 5 MAX points $\rightarrow 0$

All the other assessment are 100/100:

PPM=100/100 $\rightarrow 40$
ISO 9001=100/100 $\rightarrow 3$
IATF 16949=100/100 $\rightarrow 7$
SOFT FACTOR=100/100 $\rightarrow 15$

FINAL ASSESSMENT = 40 (PPM) + 11,59 (reliability of time) + 4,86 (reliability of quantity) + 3 (ISO 9001) + 7 (IATF 16949) + 0 (ISO 14001) +15 (SOFT FACTOR) = 81,46

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